

Operating expense planning



Optimize operating expense planning to drive higher margins

Operating expense (OpEx) planning entails meticulous budgeting and cost management to align with your revenue projections and sustain ongoing business operations. As these expenses often constitute a substantial portion of your business operations, effective management is crucial. By connecting OpEx to your LRP and revenue planning models, you can effectively and efficiently allocate resources, ensuring the smooth execution of day-to-day activities while maintaining alignment between corporate and business units, right down to cost center managers who may be overseeing mission-critical initiatives. Gain comprehensive visibility into expenses across your entire enterprise, empowering you to make informed and strategic decisions at every level.

OpEx planning in Anaplan can be done in many ways and is customizable to your business needs. You can use historical growth rates to forecast future expenses like average growth rate or use driver-based methodology like percentage of revenue. For example, you apply a 5% growth to software maintenance, part of G&A expenses,

based on a three-year average. You can also adjust the cost to be less or more in certain quarters or override the average rate in certain months — you don't need to simply use the "peanut butter spread" approach. You have tremendous flexibility for planning any operating expense whether that is T&E, R&D, rent/lease, utilities, or supplies.

Anaplan for OpEx planning and forecasting offers:

- **Financial stability and control** to ensure unnecessary spending doesn't push you over budget
- **Effective allocation of resources** to where they are most needed to support growth initiatives, mitigate risks, and seize opportunities
- **Improved performance evaluation** of different BUs or departments in understanding areas of efficiency, cost-saving opportunities, and areas for improvement
- **Enhanced cash flow management** through timely payments, sound allocation of funds, and cash flow awareness so financial obligations are met

1 Business Unit Summary | Workflow 0 < dr []

Jan 26 ADP Base Forecast ▾ Business Unit 15A ▾ Reset 

BUSINESS UNIT SUMMARY OPEX DASHBOARD

Business Unit 15A Complete 

L1 Segment - Workflow Status

	Assigned	Reviewing	Completed	Final Forecast
Segment 1	50%	40%	10%	306,119,243
Segment 3	0%	0%	100%	152,243,342
Segment 3	33%	0%	67%	234,47,427
Shared Services 1	67%	0%	27%	652,211,009
All Segments	53%	27%	20%	

Send Reminder Email  Notify Assignees & Reviewers 

OpEx Category Summary



Business Unit 15A

OpEx Category Forecast

	FY26				
	Labor	Contract Services	Materials	Employee Expenses	SG&A
Prior Year	24,681,536	9,816,474	4,656,214	44,105,516	36,223,516
Actual	11,550,647	4,046,208	1,879,499	27,176,650	34,172,216
Final Amount	29,843,360	5,977,714	4,887,363	50,602,394	57,491,414
Version Amount	36,516,293	11,303,200	5,437,168	52,515,022	56,842,034
Version Difference	(6,676,943)	(3,325,489)	(449,206)	(1,912,626)	(88,351)
Version Difference %	(22%)	(73%)	(1%)	(4%)	(1%)

Business Unit 15A

Assignee Comment  Forecast timing to change starting next month 

Reviewer Comment  Commenting feature 

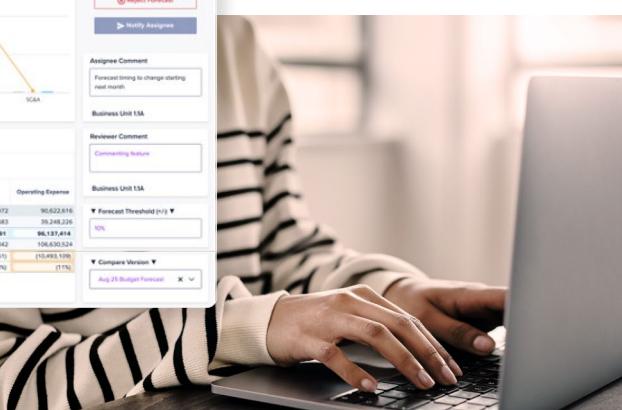
Business Unit 15A

Forecast Threshold (+/-)  10% 

Compare Version  Aug 21 Budget Forecast 

Business Unit 15A

Business Unit 15A



CUSTOMER STORY



London Gatwick Airport, UK's second-largest airport serving 30+ million people annually, improved financial and operational forecasting to better serve passengers and optimize resources.

Their results:

- £1M of identified operational savings
- 50% faster operational forecasting supporting agility and flexibility
- 95% accurate operational forecasts supporting confident decision-making

We were able to identify a million pounds' worth of operational cost savings due to the level of accuracy we were getting and the confidence it gave."

Head of Sales & Operations Planning

Launch your finance planning transformation journey today

The days of relying on manual, time-consuming, offline spreadsheet-based planning, budgeting, and forecasting processes are over. Today's dynamic market landscape requires agility for driving your company's success. With Anaplan, connecting your corporate and business unit FP&A teams becomes effortless and streamlined.

To enhance your enterprise's ability to support growth and profitability, [Anaplan CoPlanner for Integrated Financial Planning application](#), embedded with a conversational AI companion, allows quick deployment, provides faster time to value, eliminates data silos, fosters collaboration, and enables informed decision-making. Also, leverage [Anaplan XL Reporting](#) for enterprise-ready data integration and market-leading management and ad hoc reporting. Modernize your finance planning with Anaplan and unlock unparalleled efficiency and accuracy — let's revolutionize your planning, budgeting and forecasting processes.

Ready to begin your finance planning modernization today?

Request a demo now. →

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About Anaplan

Anaplan is the only scenario planning and analysis platform designed to optimize decision-making in today's complex business environment so that enterprises can outpace their competition and the market. By building connections and collaboration across organizational silos, our platform intelligently surfaces key insights — so businesses can make the right decisions, right now.

More than 2,500 of the world's best brands continually optimize their decision-making by planning with Anaplan.

To learn more, visit www.anaplan.com

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